

#### Samson Tug & Barge Presentation for the SW Alaska Municipal Conference

Presented by Shawn Richardson Alaska Regional Manager March 5, 2020

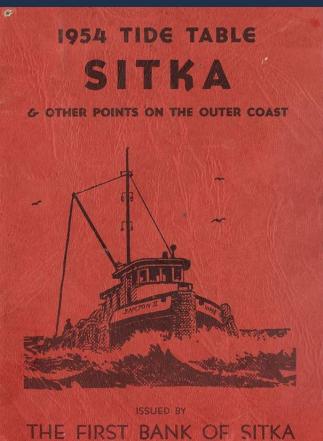


# **Alaskans Serving Alaskans**



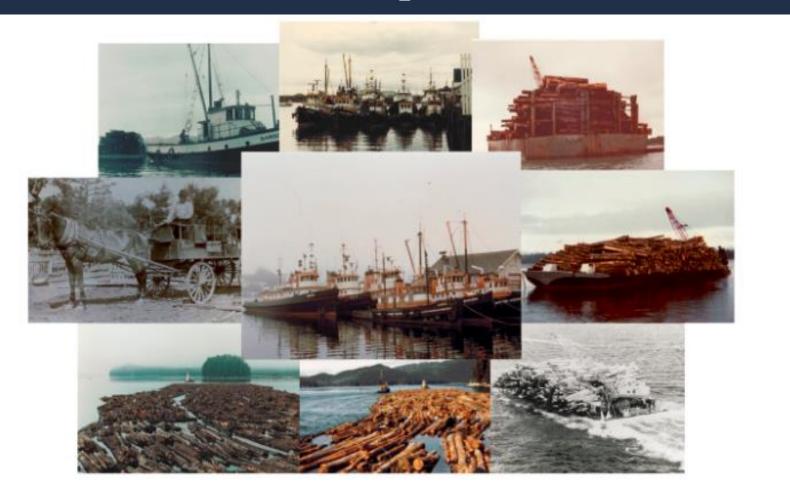
### Samson's History





SITKA, ALASKA

# Samson's History





### Samson's Management Team

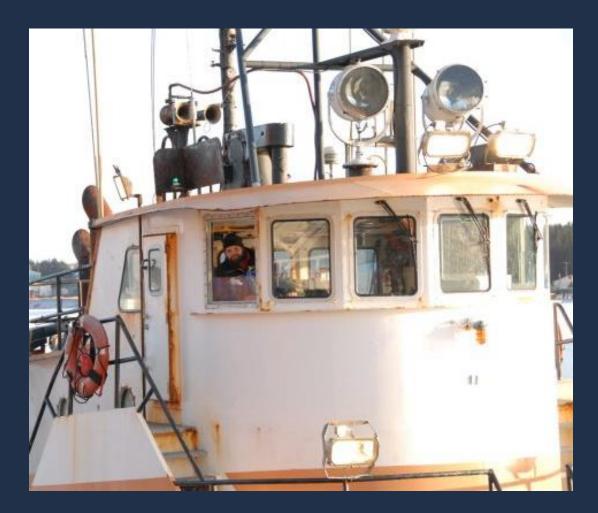
Management Team	Title	Years with Samson
George Baggen	President / CEO	forever
Cory Baggen	Vice President	27
Jerry Morgan	Director of Sales and Marketing	28
Roslyn MacKinnon	Chief Financial Officer	14
Shawn Richardson	Alaska Operations Manager	6 (40+ in the industry)
Walter Stilson	Port Captain	30 +
Ben Truitt	Cargo Operations Manager	12
Karen Johnston	Traffic Manager	6 (20+ in the industry)
Andy Flood	Seattle Terminal Manager	1 (20+ in the industry)







#### **Corporate Headquarters**



Located in Sitka, Alaska: Finance Administration Safety Vessel Operations Dock and Port Facilities 15 full time employees



### **Cordova Terminal**

Samson Owned Facility, 2.8 acres adjacent to the City Dock





# **Kodiak Terminals**

630' dock, up to 1,200' total and 2 acre yard. Samson owned upland yard, office and 5,000 sq warehouse.





### Larsen Bay

Icicle Seafood Plant





# **Seward Terminal**

#### Samson yard at the Alaska Railroad Dock







#### Photo by Christy Terry

# **King Cove**

#### Peter Pan Seafood Plant





Photo by Ian Jones, Captain Samson Mariner



#### Photo by Peter Pan Seafoods

#### **Dutch Harbor ~ Unalaska Terminal**

2 acre yard, Docks utilized: USCG Dock 346' - APL dock City dock - Spit dock 375'



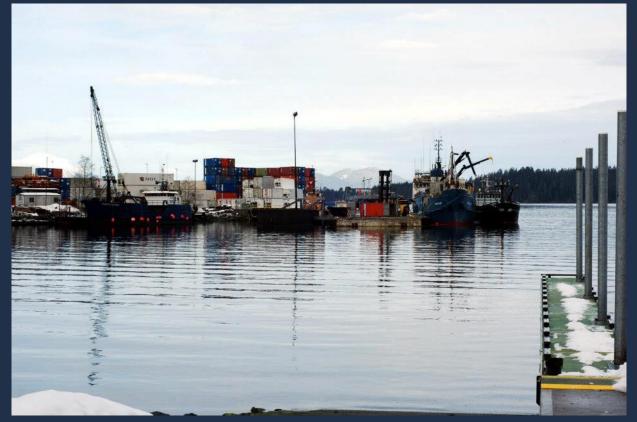




# Sitka Terminals

Samson owned facility

Over 5 <sup>1</sup>/<sub>2</sub> acres on the waterfront available including a 300' dock. Samson warehouse space available.





#### Juneau Terminal





Pictured is George Baggen, Sr. in Juneau in the 1930s



## **Ketchikan Terminal**

Samson's facilities are located at the Boyer dock in Ketchikan





# Metlakatla Terminal

Samson operated facility adjacent to the Metlakatla Dock





# **Thorne Bay Terminal**

#### Samson operated facility

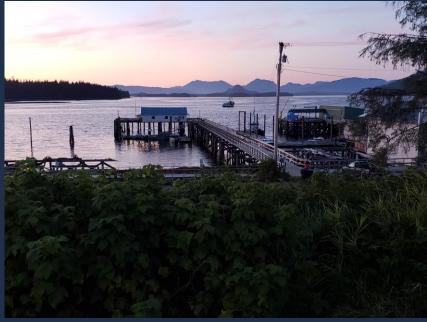






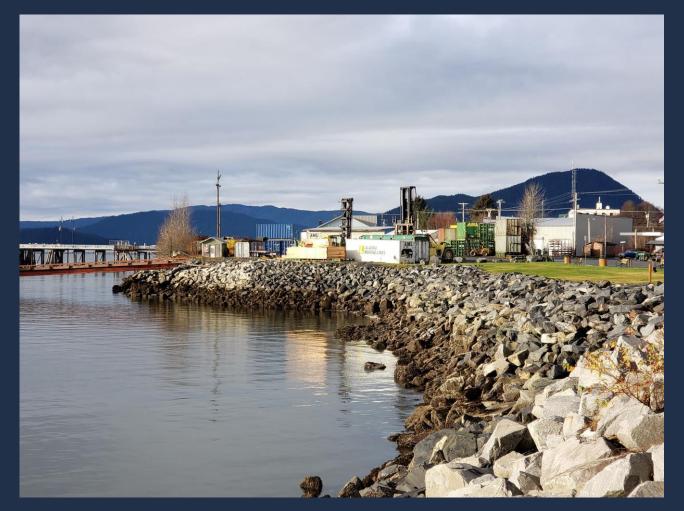
#### **Craig Office and Warehouse**







# Wrangell Terminal





# **Petersburg Terminal**







#### **Other Ports on request**

#### Adak, Akutan, False Pass and more





Photo by Rick Wilson

# Washington and Alaska

More than just Alaskans serving Alaskans, the Washington-Alaska Connection

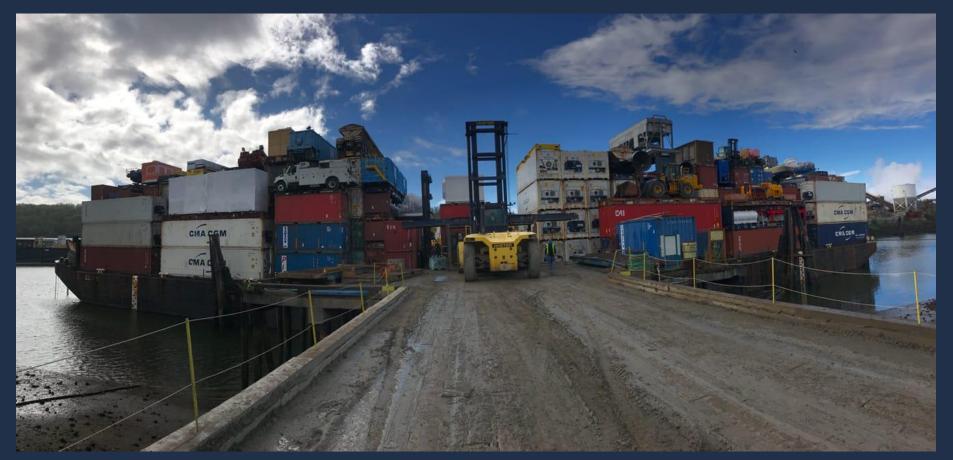






### Samson's 1<sup>st</sup> Avenue Terminal

Connecting Cordova to Adak, up in to the interior with the lower 48

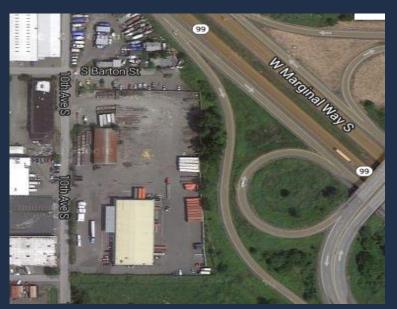




#### Samson's 10<sup>th</sup> Avenue Warehouse

Providing our customers with a full range of services





20,000 sq ft warehouse
40 + Doors
7 acre yard
Newly paved

### **Scheduled Barge Service**

From Seattle: Twice Weekly to SE Alaska Bi-Weekly to Western Coastal Communities Service to the interior via Valdez and Seward

Interport service to and from all Alaska ports

Seasonal service available



#### **Other transportation services**

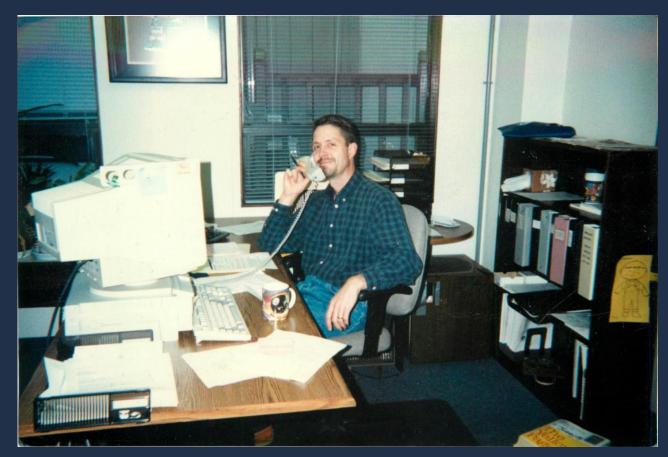




20,000 sq ft warehouse in Seattle opening week, 6 years ago



#### Contacts



Over 80 years of Alaskans serving Alaskans

#### Contacts:

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Sales and Customer Support Jerry Morgan

Gabe Morgan

Mary-Alyce Czech

800-331-3522

