

STARLINK



Local Starlink Retailer

- First Starlink retailer in North America
- Residential and Commercial equipment – Standard and High Performance models
- Accessories, mounts and cables
- Sold more than 5,000 kits in 2023
- Ability to sell systems in bulk – large enterprises, native corps, health clinics, schools/libraries/gov
- Customers who buy from retailers can activate their service when they want
- Low return/failure rates
- Success providing Starlink as an alternate connectivity option for those impacted by the fiber outage
- Success providing Starlink as the primary connectivity option for the West Maui fire response
- v3 kit was the hot item of 2023
- v4 kit is anticipated to be the hot item of 2024

Service Plans

STANDARD

Best for households

KEY FEATURES

Unlimited high-speed, low-latency internet

MONTHLY SERVICE PLANS

UNLIMITED DATA

STANDARD **\$120**/MO

PRIORITY

Best for businesses and high demand users

KEY FEATURES

Unlimited Standard Data

Public IP

Network Priority

Priority Support

MONTHLY SERVICE PLANS

UNLIMITED STANDARD DATA

+

PRIORITY - 40GB **\$140**/MO

PRIORITY - 1TB **\$250**/MO

PRIORITY - 2TB **\$500**/MO

Unlimited Standard Data after Priority allotment. Additional Priority Data available by the GB.

MOBILE

Best for RVs, nomads, and campers

KEY FEATURES

Unlimited Mobile Data inland

Portability

Pause Service

<10 mph (16 kph) in-motion

MONTHLY SERVICE PLANS

UNLIMITED MOBILE DATA INLAND

MOBILE - REGIONAL **\$150**/MO

MOBILE - GLOBAL **\$200**/MO

Mobile Priority Data available by the GB

MOBILE PRIORITY

Best for maritime, emergency response, and mobile businesses

KEY FEATURES

All The Features of Mobile - Global Service

In-motion + Ocean Use

Network Priority

Priority Support

MONTHLY SERVICE PLANS

UNLIMITED MOBILE GLOBAL DATA INLAND

+

MOBILE PRIORITY - 50GB **\$250**/MO

MOBILE PRIORITY - 1TB **\$1,000**/MO

MOBILE PRIORITY - 5TB **\$5,000**/MO

Additional Mobile Priority Data available by the GB

Example Flat High Performance Installation



Example Flat High Performance Starlink Installation



Example Standard Starlink Installation

Mount



Cable Run



Cable Run



Penetration



Example Standard Starlink on flat roof installation

